

**TONBRIDGE CEMETERY**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1ST APRIL 2009 TO 31ST OCTOBER 2009**

| <b>CUMULATIVE TRADING STATEMENT</b> |                                       |                                      |
|-------------------------------------|---------------------------------------|--------------------------------------|
|                                     | <b>PROFILE</b><br>01.04.09 - 31.10.09 | <b>ACTUAL</b><br>01.04.09 - 31.10.09 |
| TOTAL EXPENDITURE                   | 83,000                                | 81,206                               |
| TOTAL INCOME                        | (24,350)                              | (21,859)                             |
| DEFICIT/(SURPLUS)                   | 58,650                                | 59,347                               |

| <b>KEY PERFORMANCE INDICATORS</b> |                      |                     |                           |
|-----------------------------------|----------------------|---------------------|---------------------------|
|                                   | <b>INCOME</b>        |                     | <b>USAGE</b>              |
|                                   | <b>09-10 PROFILE</b> | <b>09-10 ACTUAL</b> | <b>09-10 ACTUAL</b>       |
| PURCHASE of GRAVES                | (6,860)              | (6,110)             | 14 (inc. 4 pre-purchased) |
| INTERMENTS(Earthen Grave)         | (10,500)             | (8,085)             | 20 (inc. 2 ashes)         |
| MEMORIAL PERMITS                  | (2,900)              | (2,484)             | 21                        |
| LEASE Columbaria Vaults/Plaques   | (3,300)              | (4,288)             | 11                        |
| USE of CHAPEL                     | (650)                | (216)               | 4                         |
| <b>TOTAL</b>                      | <b>(24,210)</b>      | <b>(21,183)</b>     | <b>70</b>                 |

## NOTES:

All income is net of VAT

